

Note: Work must still be competitively sourced per Administrative Code 11—105 & 106
 Refer to Service Contracting Guide at: <http://das.gse.iowa.gov/procurement/scg.html>
 Refer to Rules regarding use of these contracts: http://das.gse.iowa.gov/contracts/rules_regarding_ITQ.html
 E-Copies of Vendor's response to ITQ and Cost Data is available at: http://das.gse.iowa.gov/contracts/ITQ_contract_links.html
 For a copy of the ITQ (Invitation to pre-Qualify) email: laurie.hoing@iowa.gov



**Approved IT Consulting
 & IT Staff Augmentation
 Service Providers as of
 June 1, 2009**

CATAGORIES OF SERVICE:

1. Strategy / Vision / Consulting																		
2. Project Management																		
3. Design / Planning																		
4. Developing																		
5. Testing																		
6. Implementation																		
7. Training																		
8. On-Going Support																		
9. Administration																		

The rating below is a composite score of client surveys and committee score out of 10 possible points. Agencies are asked to submit performance reports to update this rating.

Renewal Options might be available before expiration

VENDOR	ST. ADDR	CITY	ZIP	CONTACT	PH	FAX	EMAIL	1	2	3	4	5	6	7	8	9	Agreement	Rating	Expires
22nd Century Technologies	1701 E. Cook St.	Springfield, IL	62703	Eva Gaddis McKnight / Kulpreet Singh	866-537-9191	732-537-0888	govt@tscti.com	x	x	x	x	x	x				CTITQ0102	8.00	12/9/2013
Abator Information Services	2400 Ardmore Blvd., Ste 400	Pittsburgh, PA	15221	Joanne Peterson	800-544-1210	412-271-5833	joanne@abator.com	x	x	x	x	x	x			x	CTITQ0079	8.526	10/30/2009
ABC Virtual Communications	Regency 1 Bldg1501 50th Street, Ste 200	W. Des Moines, IA	50266	Don Wilson, Brad Rasmussen	515-975-6739 / 515-309-6338	515-327-8867	Don.Wilson@abcv.com ; brasmus@abcv.com	x	x	x	x	x	x				CTITQ0060	9.01	3/31/2011
Advanced Technologies Group	1601 - 48th St., Ste 220	W. Des Moines, IA	50266	Atul Gupta	515-221-0095	515-221-1266	atul@a-t-g.com	x			x					x	CTITQ0036	9.29	1/31/2010
AgreeYa Solutions	110 Woodmere Road	Folsom, CA	95630	Gurprit Paintal	916-351-2523	916-294-0504	gurprit.paintal@agreeya.com	x	x	x	x	x	x	x	x	x	CTITQ0080	8.71	10/30/2009
Alliance Technologies	400 Locust, Ste 840 Capital Sq	Des Moines, IA	50309-2334	Sharon Vickery	515-245-7621	515-245-7730	vickerys@alliancetechnologies.net	x	x	x	x	x	x	x	x	x	CTITQ0016	8.73	2/28/2011
Ambient Consulting	5500 Wayzata Blvd, Ste 1250	Minneapolis, MN	55480		515-727-1708	515-727-1601	info@ambientconsulting.com				x					x	CTITQ0002	9.47	2/28/2011
American Computer Services, Inc.	2183 - 86th Street, Ste B	Des Moines, IA	50325	Abigal Dickey	515-251-7340	515-252-1754	acsabby@acs-team.com	x	x	x	x		x				CTITQ0042	8.53	5/30/2010
Analysts International Corp.	11949 Q Street, Ste 100	Omaha, NE	68137	Val Cherry / Cindy Carter	800-735-3300 / 719-491-1730	402- 861-0062	vcherry@analysts.com ; CCarter@analysts.com	x	x	x	x	x	x			x	CTITQ0051	9.53	2/28/2011
Application Design Services	8704 Horton Circle	Urbandale, IA	50322	Al Sankey	515-238-2511	515-223-0696	appdsgn@aol.com	x	x	x	x					x	CTITQ0029	7.66	2/28/2011
Aquent LLC	3070 104th St	Urbandale, IA	50322		515-331-1147	515-331-0684		x	x	x	x	x	x	x	x	x	CTITQ0052	8.81	2/28/2011
Ardent Technologies, Inc.	1458 Yankee Park Place	Dayton, OH	45458	Vas Appalaneni	937-312-1345	937-312-1346	vas@ardentinc.com				x						CTITQ0082	8.63	2/29/2012

VENDOR	ST. ADDR	CITY	ZIP	CONTACT	PH	FAX	EMAIL	1	2	3	4	5	6	7	8	9	Agreement	Rating	Expires
Beechwood Computing, Ltd	4655 Old Ironsides Dr., Ste 490	Santa Clara, CA	95054	Raman Venkatraman	408-496-2900 x112	408-748-7854	raman@bcomputing.com				x	x				x	CTITQ0071	8.75	7/31/2009
Career Management Associates	3737 Woodland Ave., Ste 225	W. Des Moines, IA	50266	Bill Grimes	515-309-5530	515-309-9049	bgrimes@cmacareerhelp.com	x	x	x	x	x	x	x	x	x	CTITQ0083	8.34	2/29/2012
Cerebral Infotech	6200 Aurora Ave, Ste 608W	Urbandale, IA	50322	Kalyan Venkatraman	515-988-2357	773-345-0678	k.v@cerebralinfotech.com				x	x					TBD		5/30/2014
CGI Technologies	Ste 110, 20000 Polaris Pkwy	Columbus, OH	44114	Rick Crosby	618-719-6714	312-269-1218	richard.crosby@cgi.com	x	x	x	x	x	x	x			CTITQ0003	9.41	2/28/2011
Chicago Systems Group	180 N Stetson Ave, Ste 3200	Chicago, IL	60601	Tim Lenning / John Walsworth	312-423-2111	312-938-2191	rfp@csghdelivers.com ; TLenning@CSGDelivers.com	x	x	x	x	x	x	x	x	x	CTITQ0004	9.28	2/28/2011
Ciber- State Gov Solutions	One Lincoln Centre, Ste 300, 18 W 140 Butterfield	Oakbrook Terrace, Il	60181	Ben Schultz	800-864-1154	217-787-7392	bschultz@ciber.com	x	x	x	x	x	x	x	x	x	CTITQ0065	8.59	5/30/2011
Communications Engineering Company	6900 NE 14th Street, Suite 20	Ankeny, IA	50021		515-289-3707	515-289-3717	info@ceciowa.com				x		x		x	x	CTITQ0061	8.241	3/31/2011
Computer Consulting Group	805 Graham Dr.	Papillion, NE	68046	Paul Carnahan / Tina Heisterkamp	402-334-0333 / 888-525-6747	402-334-3336	pcarnahan@kalos.com ; theisterkamp@kalos.com	x	x	x	x				x	x	CTITQ0023	8.35	2/28/2011
Comsys Services	1201 Harmon Place, Ste 200	Minn, MN	55403		515-681-3503 / 800-300-4315	630-916-0933		x	x	x	x	x	x	x	x	x	CTITQ0026	8.15	2/28/2011
Continuity Tech	8112 Hadfield	Johnston, IA	50131	jay Babel	515-238-1357		jay@continuitytechllc.com	x	x				x	x	x	x	CTITQ0099	8.29	10/4/2013
ecfirst.com	14225 University Ave., Ste 240	Waukee, IA	50263-8294	Bob Vance / Joanie Bond	515-453-8247	515-453-8471	bob.vance@ecfirst.com ; joanie.bond@ecfirst.com	x	x	x	x	x	x	x	x	x	CTITQ0097	8.55	6/19/2013
Enterprise MidAmerica	5408 NW 88th St., Ste 120	Johnston, IA	50131	Philip Dunshee, Pres.	515-491-8939	515-309-0144	pdunshee@enterprisemidamerica.com	x	x								CTITQ0038	8.13	2/28/2010
Fenomtek, Inc.	1613 Colonial Parkway	Inverness, IL	60067	Leif Rosenquist	847-963-9460 x305	847-963-9450	leifr@fenomtek.com	x	x	x	x	x	x		x	x	CTITQ0073	7.57	6/29/2011
First Data Gov Solutions	11311 Cornell Park Dr, Ste 300	Cincinnati, OH	45242	John Grubmulle	513-489-9599	513-489-6521	jgrubmuller@fdgs.com	x	x	x	x	x	x	x	x		CTITQ0020	8.59	2/28/2011
Fulcrum Consulting	7901 Douglas Ave Ste C	Urbandale, IA	50322	Dan Emehiser	515-276-9952	530-326-9321	dan.emehiser@fulcrumconsult.com	x	x	x	x	x	x				CTITQ0103	?	2/10/2014
Genova Technologies	5250 N. River Blvd., NE	Cedar Rapids, IA	52411	Vicki Rocho / Ann Fleckenstein	319-378-8455	319-378-8457	ann.fleckenstein@genovatech.com ; vicki.rocho@genovatech.com	x	x	x	x	x	x	x	x	x	CTITQ0084	8.08	2/29/2012

VENDOR	ST. ADDR	CITY	ZIP	CONTACT	PH	FAX	EMAIL	1	2	3	4	5	6	7	8	9	Agreement	Rating	Expires
Global Tech Services	5058 Grand Ridge Dr.	W. Des Moines, IA	50265	Mike Stanfel	515-267-9097	515-225-0308	mike.stanfel@globaltechservices.com	x	x	x	x	x				x	CTITQ0025	8.29	2/28/2011
Hire Quality Solutions	5955 Merle Hay Rd, Ste B. PO Box 361	Johnston, IA	50131	Mike Vander Woude / Nan Boland	515-331-9020	515-331-2199	mike@hirequalitysolutions.com ; nan@hirequalitysolutions.com				x						CTITQ0098	7.16	6/19/2013
Infinite Computing Systems	230 2nd St. SE, Ste 214	Cedar Rapids, IA	52401	RAJ INANI / Praveen Suresh Gadkari / Rick Barchard	(319) 297-7530	(319) 297-7540	rinani@infinite-usa.com ; pgadkari@infinite-usa.com ; rbarchard@infinite-usa.com	x	x	x	x	x	x		x	x	CTITQ0062	8.43	3/31/2011
Information Vision	PO Box 36402	Oakland, IN	46236	Jeff Tinkey	866-451-5798	317-335-2884	tinkstir@aol.com	x	x	x	x	x	x	x	x	x	CTITQ0085	8.07	2/29/2012
IP Pathways	2550 73rd St	Urbandale, IA	50322	Wade Bower	515-422-9301	515-422-5544	wbower@ippathways.com	x		x			x				CTITQ0101	7.35	10/16/2013
IT Solution Specialists	2806 Ridge Dr	Pittsburgh, PA	15101	David Herzog	412-580-7501	412-202-2496	dherzog@ITSS-LTD.com		x		x		x		x	x	CTITQ0096	8.43	6/18/2013
J&A Consulting	12257 University Ave., Suite 209	Clive, IA	50325	Joel Johnson	515-221-2679	515-221-1644	jjohnson@jandaconsulting.com	x	x	x	x	x	x			x	CTITQ0086	7.98	2/29/2012
James Group, The	110 East Wilson Bridge Road, Suite 260	Worthington, OH	43085	John Conley/Kevin Leahy	614-417-1563/614-417-1563	614-386-2626	john.conley@jamesgrp.com / Kevin.Leahy@jamesgrp.com	x	x	x	x	x	x	x	x	x	CTITQ0094	8.40	5/22/2013
Logic House, Ltd	78-670 Highway 111	La Quinta, CA	92253	Keith and Shelia Allen House	310-871-2790	617-812-5995	kahouse@logichouse.com	x	x	x	x	x	x			x	CTITQ0046	8.62	5/30/2010
Maximus	11419 Sunset Hills Rd	Reston, VA	20190-5207	David Casey	703-251-8234	703-251-8240	david.casey@maximus.com	x	x				x				CTITQ0001	9.48	2/28/2011
Modis	4401 Westown Pkwy., Ste 303	W. Des Moines, IA	50266	Jennifer Pritchard / Jody Barnett / Lisa Dahm	515-327-7546 / 515-223-6099	515-223-6215	Jennifer.pritchard@modisit.com ; Jody.Barnett@modisit.com ; lisa.dahm@modisit.com	x	x	x	x	x	x	x	x	x	CTITQ0010	9.03	2/28/2011
MTG Management Consultants, LLC	1111-3rd Ave., Ste 3010	Seattle, WA	98101-3201	Reta H. Waldrop	206-442-5010	206-442-5011	rwaldrop@mtgmc.com ; proposals@mtgmc.com	x	x								CTITQ0076	9.03	8/31/2009
Navigator Technologies, LLC	18 Computer Drive West, Suite # 103	Albany, NY	12205	Venu Chad	518-368-1642	518-602-9800	venuchad@navigatorcorp.net	x	x	x	x	x	x	x	x	x	CTITQ0095	9.04	5/21/2013
Net-Integrated Consulting, Inc.	3636 Westown Prkwy, Ste 120	W. Des Moines, IA	50266	Jan W. Post / Janora Hayes	515-457-3174	515-457-3176	jpost@nicwdm.com ; jhayes@nicwdm.com		x		x	x					CTITQ0053	8.74	2/28/2011
NetWorks, Inc.	2255 73rd St.	Windsor Heights, IA	50322	Chris Penniman	515-221-1290	515-221-0175	chrisp@networks-inc.com								x		CTITQ0089	7.96	4/30/2012
Northern Technology	4808 Wildcat Run	Springfield, IL	62707-7826	Jason Zhang	217-698-3306	217-698-0362	jobs@ntijobs.com				x				x	x	CTITQ0027	8.12	2/28/2011
Northrop Grumman Info Tech	15010 Conference Center Drive, #4017	Chantilly, VA	20151	Jeanette Frank / David Jennings	703-345-1721 / 571-313-2632	703-345-7742	dave.jennings@ngc.com ; PSS@ngc.com ; Jeanette.Frank@ngc.com		x		x	x	x		x	x	CTITQ0013	8.86	2/28/2011

VENDOR	ST. ADDR	CITY	ZIP	CONTACT	PH	FAX	EMAIL	1	2	3	4	5	6	7	8	9	Agreement	Rating	Expires
Paragon IT Professional	108 - 3rd St., Ste 200	Des Moines, IA	50309	Mark Craiger	515-288-2128 x 204	515-243-4009	mcraiger@paragonitpros.com	x	x	x	x	x	x	x	x	x	CTITQ0047	8.18	5/30/2010
PDS Technical Services	1630 S State, Ste #101	Springfield, IL	62704	Cathy Rademacher	800-556-3872	217-528-7785	crademacher@pdstech.com	x	x	x	x	x	x	x	x	x	CTITQ0064	8.49	5/30/2011
Policy Studies Inc.	1899 Wynkoop St., Ste 300	Denver, CO	80202	Bruce Thompson / Marceil Case	303-863-0900	303-295-0244	bthompson@policy-studies.com ; opportunities@policy-studies.com	x	x	x	x						CTITQ0014	8.86	2/28/2011
Pomeroy IT Solutions	11105 Aurora Ave., Bldg 5	Urbandale, IA	50323	Alex Zellmer	800-377-9790 / 515-241-3074	515-241-3037	azellmer@pomeroy.com	x	x	x	x	x	x			x	CTITQ0057	8.89	2/28/2011
Praxis Tech	275 NE Venture Dr	Waukee, IA	50263	Nancy Califf	515-471-1720	800-866-4550		x	x	x	x	x	x			x	CTITQ0087	8.67	2/29/2012
Professional Project Partners (P3)	3201 150th St.	Urbandale, IA	50323	Troy & Holly Kruger	515-987-9998	515-987-9904	holly.smith@p-3-inc.com	x	x	x	x	x	x	x	x	x	CTITQ0100	7.35	10/4/2013
Promise IT Solutions	107 E 5th St.	Des Moines, IA	50309	Malcom Goodwin	515-471-1961	866-898-0935	mgoodwin@promiseit.net	x	x	x	x	x	x	x	x	x	CTITQ0093	6.87	5/21/2013
QA Technologies	222 S. 15th St., Ste 1404	Omaha, NE	68102	Chuck Snyder	402-391-9200	402-391-1175	chuck_snyder@gat.com	x			x						CTITQ0091	8.0	4/30/2012
Quality Consulting Inc.	1500 NW 118th St.	Des Moines, IA	50325	Kevin Meier / Jim McKillip	515-440-4971	515-440-4961	KMeier@gci.com ; jmckillip@gci.com	x	x	x	x	x	x			x	CTITQ0018	8.62	2/28/2011
Quest Solutions, Inc.	1200 Valley West Dr., Ste 100	W. Des Moines, IA	50266	Ron Schmitt, Darrin Dreyer	515-223-4161	515-223-0526	rschmitt@quest-info.com ; ddreyer@quest-info.com				x						CTITQ0035	8.74	6/30/2011
Quilogy, Inc.	1501 50th St, Regency West 1, Ste 381	W. Des Moines, IA	50266	Darcy Otis / Julie Allen Rague	515-267-0400 x3765	515-267-0401	dotis@quilogy.com ; jrague@quilogy.com				x				x	x	CTITQ0041	8.49	1/31/2010
Red 5 Interactive	132 1/2 5th St.	Des Moines, IA	50265	Bob Dooley	515-287-5500	515-287-0776	bob@r5i.com	x	x	x	x	x	x	x	x		CTITQ0058	8.56	2/28/2011
Robert Half Technology	801 Grand Av., Ste 2950	Des Moines, IA	50309	Abbey Clark	515-282-6876	515-244-5613	abbey.clark@rht.com ; meredith.carle@rht.com	x	x		x				x	x	CTITQ0021	8.54	2/28/2011
Rose International	3225 West Truman Blvd	Jefferson City, MO	65109	Hans de Bruijn / John Truesdell	515-710-7858 / 888-430-7673	573-659-8124	hdebruijn@roseint.com ; jtruesdell@roseint.com ; icstaff@roseint.com			x							CTITQ0088	8.98	2/29/2012
RSM McGladrey, Inc.	400 Locust St., Ste 400	Des Moines, IA	50309	Gordon Opland	558-6600	280-3436	gordon.opland@rsmi.com	x	x	x	x	x	x	x	x	x	CTITQ0059	8.70	2/28/2011
Saber Solutions	1800 S.W. First Ave, Ste 350	Portland, OR	97200	Ted Yura / Drew Lightner	503.779.8304 / 630-531-6773	503 228-0766	kbrogan@sabercorp.com ; dlightner@sabercorp.com	x	x	x	x	x	x	x	x	x	CTITQ0017	8.71	2/28/2011
Salem Assoc	405 6th Ave 3rd Flr, Ste 350	Des Moines, IA	50309	Hiram Houghton / Nog Nagarajan	515-243-0167	515-243-0190	ls@salemassociates.com ; hiram.h@salemassociates.com ; nog.n@salemassociates.com	x	x	x	x	x	x	x	x	x	CTITQ0074	8.70	6/29/2011

VENDOR	ST. ADDR	CITY	ZIP	CONTACT	PH	FAX	EMAIL	1	2	3	4	5	6	7	8	9	Agreement	Rating	Expires
Silicon Plains Technology	8530 New York Ave.	Urbandale, IA	50322	Dan Stance / Lew Kirk	515-225-8700 x109 and x106	515-225-8787	dans@sptech.com ; lewk@sptech.com	x	x	x	x		x		x	x	CTITQ0006	9.21	2/28/2011
SNG Inc.	3207 Maish Ave	Des Moines, IA	50321	Sayes Ganpat	515-222-1622	none	sng@i1st.com			x	x	x	x				CTITQ0077	8.32	8/31/2009
Software Engineering Services	1200 Valley West Dr Ste 204	West Des Moines, IA	50266	Sue Horsman / Bonnie Rosa-Mosena	515-226-9295	515-226-9292	shorsman@sessolutions.com ; brosamosena@sessolutions.com ; esmith@sessolutions.com	x	x	x	x	x	x	x		x	CTITQ0049	8.25	5/30/2010
Softworks. Inc.	8430 Hickman Road, Ste 17	Des Moines, IA	50325	Greg Brown Bob Sindt	515-251-7181	515-251-7186	gregbrown@softworks-inc.com ; BobSindt@Softworks-Inc.com				x				x		CTITQ0081	8.62	3/31/2010
Sogeti USA LLC	1820 NW 118th St., Ste 220	Des Moines, IA	50325	W. Scott Evans	515-248-1708	515-282-4922	william.evans@us.sogeti.com	x	x	x	x	x	x	x	x	x	CTITQ0054	9.35	2/28/2011
Spindustry Systems	1370 NW 114th St., Ste 300	Des Moines, IA	50325	Marty Katz / Therese Wielage	515-225-0920	515-225-1785	twielage@spindustry.com ; aculbertson@spindustry.com ; mkatz@spindustrystaffing.com	x	x	x	x	x	x	x		x	CTITQ0078	9.37	9/30/2009
Symphony Corp.	2693 Research Park Dr.	Madison, WI	53711	Scott Neff / Usha Shankar	515-967-3016 / 608-661-7602	608-294-9321	sneff@symphony.cc ; usha@symphony.cc	x	x	x	x	x	x			x	CTITQ0090	8.08	4/30/2012
TAC Worldwide	6165 NW 86th St, Ste 219	Johnston, IA	50131	Tyson Paape	515-727-1700	515-727-1601	tpaape@tacworldwide.com	x	x	x	x	x	x			x	TBD		5/30/2014
Technisource	7755 Office Plaza Drive North Suite 165	W. Des Moines, IA	50266	Michael Rice / Thomas Jackovin	515-225-2300	515-225-1725	bdennis@technisource.com ; hfoarde@technisource.com ; mrice@technisource.com ; tjackovin@technisource.com ; jcross@technisource.com	x	x	x	x	x	x	x	x	x	CTITQ0050	8.59	5/30/2010
TEKsystems Inc.	4200 Corporate Drive, STE.,100	W. Des Moines, IA	50265	Brian Glass	515-273-4002	515-273-4011	bglass@teksystems.com				x	x	x		x	x	CTITQ0033	8.40	2/28/2011
Tier Technologies, Inc.	10780 Parkridge Blvd, Ste 400	Reston, VA	20191	Kevin Connell	505-245-7377 x110/ 203-969-0310	505-245-7477 / 203-969-0306	kconnell@tier.com	x	x	x	x	x	x	x			CTITQ0022	8.41	2/28/2011
Two Rivers Marketing	106 E. 6th St	Des Moines, IA	50309	Brian Jones	515-557-2000	515-557-2001	brianj@2rmg.com	x	x	x	x	x	x	x	x	x	CTITQ0075	8.745	6/30/2011
Vision Tech Consulting	3775 EP True Parkway, Ste 200	W. Des Moines, IA	50265	Scott Keen	515-971-4555	515-981-1110	skeen@visiont-solutions.com	x	x	x	x	x	x	x	x	x	CTITQ0092	7.59	2/28/2013
Vital Support Systems	11191 Aurora Ave	Urbandale, IA	50322	Charles Coppola	515-334-5709	515-334-5757	chuck.coppola@vitalsite.com	x	x	x	x	x	x		x	x	CTITQ0070	8.89	5/30/2011
Winning Solutions	PO Box 726 / 1421 S. bell Av, Ste 105	Ames, IA	50010	Mark Steffen / Jonathan Estabrook	515-239-9900 / 239-267-2749	515-239-9800	msteffen@winningsolutionsinc.com ; lrobinson@winningsolutionsinc.com				x						CTITQ0034	9.05	2/28/2011
ZIROUS INC	1503 42nd St., Suite 210	W. Des Moines, IA	50266	Chris Lang	515-225-9015	515-225-9871	chris.lang@zirus.com ; mike.spear@zirus.com ; chris.mische@zirus.com			x	x					x	CTITQ0043	8.13	5/30/2010



Rules Regarding ITQ

From Iowa Code 11- Chapter 105.8(7) - The department may pre-qualify vendors for certain classes of solicitations, including but not limited to: 1) Information technology consulting, 2) Architectural services, and 3) Engineering services.

Following institution of a prequalification process the department may select, in a competitive manner, a pre-qualified vendor ~~without public notice and~~ without further negotiation of general terms and conditions. A solicitation "may" be restricted only to pre-qualified vendors, in addition to the TSB notification required by 105.7(2). See also 11—106.5(80GA,HF534) below.

Vendor prequalification is not an award and does not create an obligation on the part of the department.

The department shall use an invitation to qualify process for the purpose of facilitating a subsequent solicitation that uses one of the other methods described in these rules. The purposes of using an invitation to qualify process include but are not limited to the following:

- 1) Standardize state terms and conditions relating to the type of procurement, thereby avoiding repetition and duplication.
- 2) Ensure that pre-qualified vendors are capable of performing work in a manner consistent with operational standards developed and adopted by the department.
- 3) Implement a pay-for-performance model directly linking vendor payments to defined results as required by Iowa Code section 8.47.
- 4) Consolidate records of vendor qualifications and performance in one location for reference and review.
- 5) Reduce time required for solicitation of proposals from vendors for individual procurements.

The department shall develop criteria for vendor qualification based upon its own expertise, the recommendations of its advisors, information and research, and the needs of agencies. The department shall develop and specify evaluation criteria for each invitation to qualify. Examples of evaluation criteria may include, but are not limited to the following:

- 1) Affirmative responses to a mandatory agreement questionnaire.
- 2) Ratings of at least average on a professional/technical personnel questionnaire.
- 3) Scores in a specified range for each client reference survey.
- 4) Competitive cost data by type of service.
- 5) Acceptable vendor financial information.

The department shall establish and notify pre-qualified vendors of minimum acceptable performance levels and institute a performance tracking mechanism on each pre-qualified vendor. If a vendor's performance falls below the minimum acceptable level, the vendor shall be removed from the pre-qualified list. A vendor that does not pre-qualify or that is removed from the pre-qualified list due to the vendor's performance has the right to appeal in accordance with 11—105.20(80GA, HF534).

11—106.5(80GA, HF534) Use of competitive selection:

Departments and establishments shall use competitive selection to acquire services from private agencies when the estimated annual value of the service contract is equal to or greater than \$5,000 or when the estimated value of the multiyear service contract in the aggregate, including any renewals, is equal to or greater than \$15,000 unless there is adequate justification for a sole source or emergency procurement pursuant to rule 106.7(80GA, HF534) or 106.8(80GA, HF534) or another provision of law.

106.5(1) When the estimated annual value of the service contract is equal to or greater than \$50,000 or the estimated value of the multiyear service contract in the aggregate, including any renewals, exceeds \$150,000, a department or establishment shall use a formal competitive selection process to procure the service.

106.5(2) When the estimated annual value of the service contract is equal to or greater than \$5,000 but less than \$50,000 and the estimated value of the multiyear service contract in the aggregate, including any renewals, does not exceed \$150,000, a department or establishment, in its sole discretion, shall use either a formal or informal competitive selection process to engage a service provider.

106.5(3) The requirement to use competitive selection to select a service provider when the estimated annual value of the service contract is equal to or greater than \$5,000 or when the estimated value of the multiyear service contract in the aggregate, including renewals, is equal to or greater than \$15,000 applies even when the department or establishment purchases services from a private entity and designates the contract it enters into with the private entity as a 28E agreement.

11—106.9(80GA, HF534) Informal competitive procedures.

106.9(1) When utilizing an informal competition as defined in rule 106.3(80GA, HF534), the department or establishment may contact the prospective service providers in person, by telephone, fax, E-mail or letter. When the department or establishment is not able to locate three prospective service providers, the department or establishment must justify contacting fewer than three service providers. The justification shall be included in the contract file.

106.9(2) A department or establishment may send copies of the scope of work to service providers that it has identified as qualified to perform the work described in the scope of work.